



FASCO ALIGNMENT HUB

Statement of Work

Prototype-to-production productization

A production build that gives FASCO client teams one operating hub, gives embedded integrators clearer visibility into where work gets stuck, and creates implementation insight FASCO can use across schools and systems.

CLIENTS

One place for priorities, Huddles, scorecards, ownership, and follow-through

INTEGRATORS

Clearer visibility into blockers, adoption, accountability gaps, and next steps

FASCO

Implementation patterns for training, coaching, product, and expansion

PREPARED FOR

FASCO

PREPARED BY

Local Nerds

DATE

June 15, 2026

INVESTMENT

\$27,670

Executive Summary

FASCO has already done the strategic product work: the model, the language, the approved prototype direction, and the core workflows are in place. Local Nerds will convert that direction into a production-ready web application that can support early district adoption, FASCO coach visibility, and year-one platform growth.

The strategic ROI is not only smoother workflow execution. The Hub gives FASCO a source of truth for implementation: what problems school systems are trying to solve, where embedded integrators see friction, which blockers repeat across schools, and which support patterns should inform future product, training, and coaching decisions.

This is a focused launch build for school-system administrators, district administrators, school administrators, FASCO admins, and FASCO coaches who participate in the FASCO operating rhythm.

Client problem	FASCO clients need one place to run priorities, Huddles, scorecards, ownership, and follow-through
Local Nerds delivers	Production Alignment Hub with authentication, permissions, persistence, deployment, and launch support
Integrator benefit	Embedded FASCO integrators see blockers, adoption, and accountability gaps sooner
FASCO advantage	FASCO owns implementation insight across schools and systems
Launch path	Late June v1 confirmation, July build start, August usable v1
Investment	\$27,670 total build investment

The purpose is not to redesign FASCO. The purpose is to make the approved FASCO Alignment Hub usable, secure, hosted, persistent, and supportable.

Project Overview

FASCO has already created the system model, terminology, user experience direction, and working prototype for the FASCO Alignment Hub. Local Nerds will add the backend, authentication, data persistence, permissions, tenant model, email workflows, deployment, security, and launch infrastructure required for early users.

Strategic value

- Embedded FASCO integrators get less friction because priorities, blockers, follow-through, Huddles, and engagement live in one operating system.
- School-system administrators get one consistent rhythm for the work FASCO is helping them run, instead of scattered tools, email threads, and memory.
- FASCO gets structured operating data across implementations: the problems teams are solving, common blockers, adoption patterns, and recurring support needs across schools and districts.

What FASCO learns

The v1 platform is not a business intelligence platform. It creates the operating data foundation FASCO needs to learn across implementations without connecting to classroom or learner systems.

Signal	What it helps FASCO answer
Problem categories	Which operating issues are school systems trying to solve most often?
Repeated blockers	Where do implementations stall, which handoffs miss, and what work stays unresolved?
Adoption signals	Which accounts are using the rhythm consistently, and where does engagement drop?
Support priorities	Where should FASCO refine coaching, training, templates, product guidance, and expansion conversations?
Expansion proof	Which patterns show readiness for renewal, expansion, or deeper FASCO support?

Build Logic and Launch Definition

This SOW connects FASCO's approved model to a production launch. The work is not a strategy reset. It is the operational build that makes the existing rhythm usable by real school-system teams, supportable by FASCO, and visible enough for implementation learning.

Starting point	Working prototype, component files, FASCO source material, ELO/FASCO brand architecture, and Ninety reference research.
Local Nerds adds	Authentication, database persistence, tenant structure, roles, permissions, deployment, email workflows, launch QA, and supportable production operations.
V1 success state	Administrators can use the weekly rhythm, FASCO can monitor adoption and blockers, and coaches can see assigned-district progress without editing district data.
Launch boundary	Usable v1 for early districts, not full Ninety parity, broad district procurement packaging, advanced analytics, native mobile apps, or learner-system integrations.

What this means in practice

- The approved FASCO workflow becomes persistent, permissioned, and hosted.
- User access is tied to real operating roles, not a generic shared login.
- Weekly activity becomes visible enough for FASCO to identify blockers, adoption patterns, and recurring implementation needs.
- The launch target stays focused: usable v1 in the school-year window, with year-one support for the included platform.

Launch control points

<p>Scope lock</p> <p>Late June confirmation keeps v1 tied to the approved prototype instead of drifting into a fresh design cycle.</p>	<p>Access model</p> <p>Roles, tenants, and permissions define who can manage, participate, and observe before build velocity begins.</p>	<p>Readiness inputs</p> <p>Branding, domain, SSO, starter data, and launch users are the dependency gates for a clean July build start.</p>
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Audience, Access, and Data Boundary

The FASCO Alignment Hub is intentionally scoped as an administration and implementation platform. It supports the people responsible for running the operating rhythm, coaching adoption, and seeing where follow-through is breaking down.

Included roles and launch purpose

Role	Launch purpose
FASCO administrators	See launch accounts, adoption indicators, problem themes, blocker patterns, and account-level activity.
FASCO coaches	View assigned district progress, prepare coaching conversations, and identify where support is needed.
District administrators	Manage account setup, users, roles, and the operating workflows their teams are using.
School administrators and site leaders	Participate in Huddles, Vitals, Rocks, Tasks, and follow-through tied to the FASCO rhythm.

Data boundary

The platform stores operating data created inside the FASCO rhythm. That boundary keeps the build focused on implementation visibility without turning the Hub into a classroom system, learner-record system, or district data warehouse.

<h3>Included operating data</h3> <ul style="list-style-type: none"> - Priorities, Rocks, Tasks, Huddles, Vitals, and notes - Account setup, roles, coach assignment, and invitations - Adoption signals, blocker patterns, and engagement indicators 	<h3>Excluded learner systems</h3> <ul style="list-style-type: none"> - Learner accounts - Learner-facing workflows - Learner data of any kind - Classroom-system integrations - Learner record imports or syncs
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This boundary is a project control. It protects launch timing, reduces compliance exposure, and keeps the first release centered on the work FASCO is actually helping school systems run.

Scope of Work

The workstreams below are written as one production build. Each layer supports the next: foundation enables secure access, access enables real user workflows, workflow activity creates implementation visibility, and launch operations make the system supportable after v1.

Workstream	Included work
1. Production application foundation	Production application structure, deployment pipeline, Cloudflare hosting, database-backed persistence, multi-tenant account structure, role-based access control, basic audit trail, and v1 backup/recovery approach.
2. Authentication and access	Google SSO, Microsoft SSO, invite-based onboarding, weekly magic-link email flow, FASCO system admin access, district admin user management, coach read-only assigned district access, and tenant isolation controls.
3. Core FASCO modules	Dashboard, Accountability Circle, Vitals/Scorecard, Rocks, Later List with CLEAR workflow support, Weekly Huddle, Tasks, Vision, Methods/resources, Notifications, and Settings.
4. Admin, coach, and engagement visibility	FASCO admin view across accounts, coach view limited to assigned districts, district activation indicators, active users, pending invites, Huddle activity, open Tasks, off-track Rocks, and Vitals completion.
5. Email and launch workflows	User invite email, magic-link login email, weekly re-entry email, basic Huddle reminder or recap email as supported by launch timeline, and deliverability setup.
6. Data import and optional Ninety API validation	CSV-based starter import path, selected prototype starter content migration, and optional Ninety API validation if FASCO can provide access. Ninety API access is not a project dependency.

How the workstreams connect

- The foundation makes the Hub persistent, permissioned, and deployable.
- Authentication and tenant controls decide who can manage, participate, or observe.
- Core modules capture the weekly rhythm FASCO is already teaching.
- Admin and coach visibility turns usage into implementation insight.

Core Module Detail

The modules are not separate mini-products. They are the connected surfaces of one operating rhythm: priorities, metrics, meetings, ownership, follow-through, and support visibility.

Module	v1 function
Personal dashboard	Assigned work, open priorities, Vitals, Rocks, Tasks, and upcoming Huddles.
Accountability Circle	Adapted from the existing circular accountability model for school and district leadership teams.
Vitals / Scorecard	Owned metrics, targets, status, and check-ins.
Rocks	Owners, due dates, milestones, progress, and weekly updates.
Later List	CLEAR workflow support for important items that need structured resolution.
Weekly Huddle	Agenda runner combining Vitals, Rocks, Later List, Tasks, notes, ratings, and recap history.
Tasks	Assigned follow-up work from meetings, Rocks, Later List items, and manual entry.
Vision	Core FASCO direction, annual goals, values, and related planning content.
Methods/resources	Lightweight process and implementation resources connected to the operating rhythm.
Notifications	Activity such as off-track Vitals, Rock updates, due dates, and meeting reminders.
Settings	Team members, account basics, coach assignment, and role management.

Module logic

<p>Run the rhythm</p> <p>Dashboard, Huddles, Vitals, Rocks, Later List, and Tasks give launch teams one operating cadence.</p>	<p>Show accountability</p> <p>Roles, due dates, ownership, status, and recap history make follow-through visible.</p>	<p>Inform support</p> <p>Usage, blockers, and engagement signals give FASCO a practical view of where coaching should focus.</p>
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Deliverables

Deliverables are grouped around the same launch logic: production platform, access and workflow layer, implementation visibility, and operational handoff.

- Production FASCO Alignment Hub web application.
- Cloudflare-hosted deployment environment.
- Authentication and invite flows.
- Database-backed core modules.
- Role and permission model.
- FASCO admin dashboard.
- District admin experience.
- Coach read-only experience.
- Weekly magic-link workflow.
- Core notification and email workflows.
- Basic engagement and adoption visibility.
- Launch testing and acceptance pass.
- Lightweight admin handoff documentation for FASCO.

Launch timeline

Timing	Primary focus
Last week of June 2026	Confirm final v1 scope, launch definition, priorities, access model, and client inputs required for build start.
July 2026	Start production build: production structure, hosting, database, deployment workflow, tenant model, user model, roles, account access, core workflows, emails, and launch QA.
August 2026	Launch usable v1 for early districts, verify critical workflows, resolve launch blockers, and transition into year-one platform support.

The timeline assumes timely access to required client decisions, branding assets, domain or subdomain configuration, SSO configuration, and sample launch data. If those items are delayed, the launch timeline may shift by the same amount of delay or longer if the delay blocks dependent implementation work.

Client Responsibilities

The v1 timeline depends on a small set of client-controlled inputs. These decisions are not administrative cleanup after the build. They are the ingredients Local Nerds needs to configure the launch environment correctly.

Dependency gates

Product approval	Access setup	Launch data
<ul style="list-style-type: none"> - Confirm the approved prototype direction for v1 - Confirm preferred product naming and any required legal wording 	<ul style="list-style-type: none"> - Coordinate Google and Microsoft administrator access for SSO - Confirm domain or subdomain decisions for the hosted application 	<ul style="list-style-type: none"> - Provide initial districts, users, coaches, and role assignments - Provide starter Vitals, Rocks, Later List items, Huddles, Tasks, and resources

Required client inputs

- Final confirmation that the current prototype represents the approved product direction for v1.
- Branding assets, logo files, preferred product naming, and any required trademark or legal wording.
- Google and Microsoft administrator access or coordination needed to configure SSO.
- Domain or subdomain decisions for the hosted application.
- Initial list of launch districts, users, coaches, and role assignments.
- Sample Vitals, Rocks, Later List items, Tasks, Huddle structures, and starter resources for launch setup.
- Timely review of key milestones and launch acceptance.
- Any required legal, privacy, or district procurement language beyond Local Nerds' standard technical scope.

Client input gates matter. SSO, domain, launch users, role assignments, and starter data are dependency items, not cosmetic preferences.

Commercial Terms

Total build investment: \$27,670

Payment	Amount	Due
Start payment	\$7,535	Due at project start
Launch payment	\$5,555	Due at launch
Monthly productization and managed platform obligation	\$1,215 x 12	Monthly for 12 months
Total	\$27,670	Total build investment

Build investment	Year-one platform obligation	Scope control
The start and launch payments cover the focused prototype-to-production build described in this SOW.	The monthly payments cover managed platform stewardship, support, monitoring, and production upkeep during year one.	The monthly obligation is not an unlimited feature retainer. New work stays governed by written change order.

The 12 monthly payments are part of the year-one productization and managed platform obligation. They include continued platform hosting coordination, maintenance, security monitoring, backups, dependency updates, reasonable support, and ongoing production stewardship during the first year.

No separate hosting, maintenance, or security fee will be billed during the first-year term for the v1 platform described in this SOW, unless FASCO approves additional scope through a written change order.

The monthly payment is not an unlimited feature-development retainer. It covers the managed platform obligation, reasonable support for included v1 functionality, and ongoing stewardship of the launch platform.

Acceptance Criteria

Acceptance is tied to live user workflows, not static screens. The launch is complete when the included roles can use the system with correct access, persistent data, and no launch-blocking defects.

<p>Access works</p> <p>SSO, invites, magic-link email, district access, FASCO admin access, and coach visibility all operate for launch users.</p>	<p>Workflow persists</p> <p>Vitals, Rocks, Later List, Tasks, Weekly Huddle, notes, and recap history remain available across sessions.</p>	<p>Launch is stable</p> <p>The Cloudflare-hosted production deployment is live, tenant isolation passes, and launch-blocking defects are resolved.</p>
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Acceptance area	Required v1 proof
Admin access	A district admin can sign in, access the correct district account, invite users, and manage roles.
SSO and email	Google SSO, Microsoft SSO, and weekly magic-link email flow work for launch users, subject to client-provided admin cooperation.
FASCO visibility	FASCO admins can see all launch accounts and view basic implementation intelligence indicators, including problem themes, blocker patterns, adoption signals, and engagement visibility.
Coach boundary	A coach can view assigned district data and cannot view unrelated districts.
Workflow usability	Core modules persist data across sessions, and Vitals, Rocks, Later List, Tasks, and Weekly Huddle are usable for early launch teams.
Deployment readiness	Production deployment is live on the agreed Cloudflare-hosted environment, role and tenant-isolation tests pass, and critical launch-blocking bugs are resolved.

Non-critical cosmetic issues, enhancement requests, advanced reporting requests, additional integrations, and post-launch workflow refinements will be logged for year-one support or change-order review. They will not prevent v1 launch acceptance if the core acceptance criteria above are met.

Out of Scope

These exclusions keep v1 focused on the production Alignment Hub and protect the launch timeline. Items below are not hidden backlog. They are separate decisions if FASCO wants to pursue them later.

Learner and classroom systems	Platform expansion	Enterprise packaging
<ul style="list-style-type: none"> - Learner accounts, learner-facing workflows, or learner data of any kind - SIS, LMS, OneRoster, LTI, ClassLink, Clever, or similar integrations 	<ul style="list-style-type: none"> - Native iOS or Android apps - AI features, public API, payment portal, or in-app billing - Automated two-way sync with Ninety or full Ninety feature parity 	<ul style="list-style-type: none"> - Advanced reporting, business intelligence, or custom data warehouse work - VPAT, SOC 2, penetration test, legal compliance certification, or custom district terms - Major redesign beyond the approved prototype direction

Change orders

Work outside the defined scope will be handled through written change orders. Change orders may affect price, timeline, or both. Examples include new integrations, major new modules, AI features, native mobile applications, formal security certifications, advanced analytics, and significant workflow changes after approval of the v1 prototype direction.

Ongoing Support

During the year-one term, Local Nerds will provide managed platform support for the production FASCO Alignment Hub.

Included support

<p>Included year-one support</p> <ul style="list-style-type: none"> - Hosting coordination and production environment monitoring - Routine maintenance and dependency updates - Basic security monitoring and backup monitoring - Reasonable bug fixes for included v1 functionality - Light support for FASCO admin users - Prioritization guidance for post-launch improvements 	<p>Handled outside support</p> <ul style="list-style-type: none"> - Unlimited feature development - Broad end-user helpdesk coverage for every district user - District-specific customization - New integrations or major workflow changes - Procurement or security packages beyond this SOW
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Support posture

Support area	Operating intent
Stability	Keep the included v1 platform usable, monitored, backed up, and current.
Improvement	Log enhancement ideas and prioritize them against launch usage, client impact, and scope boundaries.
Change control	Route new features, major workflow changes, integrations, and procurement/security packages to separate change orders or future SOWs.

Source Materials Reviewed

Review area	Materials used
Prototype	FASCO Alignment Hub prototype and standalone prototype HTML.
Components	Rocks, Vision, Tasks, Methods, Library, Notifications, Settings, and Onboarding files.
Context	FASCO source material and book PDFs, Ninety research report, and ELO/FASCO brand architecture.
Handoff	FASCO SOW handoff dated 2026-06-15.

Approval

By signing below, both parties acknowledge that this Statement of Work defines the included v1 launch scope, payment structure, client responsibilities, acceptance criteria, exclusions, and year-one support obligation for the FASCO Alignment Hub prototype-to-production productization project.

Approval confirms the focused v1 production build: late June scope confirmation, July build start, August usable launch target, and \$27,670 total build investment.

FASCO	Local Nerds
<p>Authorized signature</p> <p>Name:</p> <p>Title:</p> <p>Date:</p>	<p>Authorized signature</p> <p>Name:</p> <p>Title:</p> <p>Date:</p>